

Helping Your Clients Take the Next Step

The Homebuying Process

We understand that finding the right home to fit your client's dreams is your goal, and the Irvine Pacific team is here to offer support every step of the way. Below we have outlined the important steps that help bring your client home to their community of interest in Irvine. We look forward to working with you.

STEP 1

Join the Interest List

Be sure your clients have registered for their community of interest on IrvinePacific.com. As a member of the interest list, they will be the first to receive pre-qualification details and timely updates as they become available.

STEP 2

Have Your Clients Pre-Qualify

Request that your interested clients pre-qualify with their preferred lender so they are ready when pre-qualification begins.

STEP 3

*Submit Approval Letter and/or Verification Of Funds**

As a part of the interest list, your clients will receive an email with link to submit their approval letter and/or verification of funds to our sales counselors.

STEP 4

Let Our Helpful Sales Counselors Assist You

Once your client is pre-qualified, their Irvine Pacific Sales Counselor will help guide them through the next steps, from selecting their preferred plan and homesite and understanding different milestones to finalizing their contract and close of escrow. They will introduce your buyer to each team member along the way, including our Design Consultants and Customer Care Representatives that are designated especially for their community of interest. Priority is established by the chronological order that the pre-qualification application is approved.

STEP 5

The Design Journey

One of the most exciting stages for your client is choosing the finishing touches that make their home uniquely theirs. Irvine Pacific homeowners enjoy exclusive access to best-in-class materials and interior selections at the Irvine Pacific Design Center, and the expert guidance of passionate Design Consultants. It is very important to note the amount of customization opportunities available depends on your client's level of commitment to the experience and choices and, if applicable, the stage of construction the home was in when your client opened escrow.